

UK & Ireland Top 30 rental companies

C&A

top 30

When we commented on the results of last year's survey, we said it had been an 'unusual' year for the leading crane, access and telehandler rental companies, with many experiencing wild swings between being very busy and unusually quiet. Who could have guessed back then that 2020 would be crazier still?

The survey results cover the 12 months from September 2019. The first half showed some promise of a return to stability, especially after the UK elections in December. However, as we passed the halfway point into March, everything changed and the world as we know it came to an abrupt halt. While Brexit made an impact on confidence last year, it was as nothing compared to the impact of Covid-19.

However, crane and aerial lift rental companies appear to have come through the second half slightly better than might have been expected, with utilisation and rates beginning to return to more normal levels, but the improvement is relative and more a case of 'not as bad as it could have been'. Uncertainty persists, largely thanks to the possibility of a second wave, the economy being in recession, and the UK Government's swashbuckling approach to EU trade negotiations.



However, the promise of a massive investment in new infrastructure projects has become more likely because of the urgent need to jump start the UK economy. Construction has taken priority over deficit or budgetary concerns and is being helped by the lowest interest rates ever seen. A major uptick in infrastructure spending will provide a major boost to the rental sector.

We also picked up some interesting variations between the companies surveyed, particularly in the access rental sector, with major players such as Nationwide/Loxam and AFI making substantial 'across the board' cutbacks, putting some highly experienced employees back onto the labour market and closing outlets. This must have been music to the ears of well run privately owned operators some of which have rushed to recruit from this unexpectedly available pool of talent, enabling them to open new locations and invest in additional equipment. The net effect could be a rolling back, at least to some degree, of the ongoing market consolidation that's been happening. However, we may see a new wave of consolidation as strong small to medium players snap up companies that are still struggling.

The crane market has seen less differentiation between the largest and the smallest operators. Some companies have managed well, others less so, regardless of size. The telehandler market has been the 'odd one out' this time around, with many companies providing negative feedback on the market in relation to rates and utilisation.



In terms of acquisitions, this year was considerably quieter than last, with the major companies abandoning any ongoing negotiations when the pandemic hit. Last year ended with AFI taking Facelift while, this year, Skyline Arcomet acquired Scottish tower crane rental company Highsparks TCS, more recently, Aspire took over LTS. Meanwhile, failures included Lincs Lift and Huntley, while Whyte Cranes restructured.

Methodology

As in previous years questionnaires were sent to every company that might qualify for any of the various categories or charts. However, this year we trialled a new and simpler interactive online form, which generally seems to have gone down well. The survey was also widely promoted online at www.vertikal.net as well as on various social media networks. As in the past, we had to chase some companies for information with reminders and follow up calls or emails. As a last resort, some estimates had to be

made, based on input from industry insiders. As always, the aim was to keep estimates well below five percent.

Unusually, this year several companies stated that they did not want to be included at all, although it is not an option. As always, some companies understated their fleets, while others exaggerated. We try and keep an eye out for these but, as always, some make it through. Of course, with the sheer volume of information received it is almost certain that the occasional error will creep in. So please inform us of any inaccuracies or discrepancies you may notice, and we will update the online and digital magazine versions.

Thank You

Finally, and most importantly, a very big thank you to all of the companies that participated, especially those that supported our efforts as sponsors of what we hope will prove to be another useful and insightful report for our many end user readers.



TOP 30

Cranes

After a mixed first half and the Covid crisis haunting the second half it is not surprising to see that several crane companies have reduced their fleets over the past 12 months. Although a good few ended

the 12 month period with a few more cranes than the start. While few made any significant additions, those that did tended to run more specialist fleets, or are building back up after having restructured after going through a tough period. The fleet reductions are also relatively small and might have more to do with strong prices for used cranes when translated into Sterling.

While the UK interest in All Terrains in the 400 to 700 tonne bracket has not abated, the dozen or so UK/Irish companies that signed up for the new 650 tonne Liebherr LTM 1650-8.1 at Bauma last April have yet to see them.



TOP MOBILE CRANE HIRERS									
Company	Total	ATs/ RTs Trucks	Crawlers Over 12t	Crawlers Under 12t	Mobile Tower Cranes	Industrial Pick & Carry	Spider Cranes	Depots	Employees
Ainscough	399	▼	385	0	10	4	0	30	N/D
King Lifting	116	▲	104	2	2	4	2	9	300
Emerson Crane Hire	76	▼	62	2	8	1	0	3	100
City Lifting	69	▲	37	1	3	22	0	5	185
Sarens UK	67	—	39	26	0	2	0	2	N/D
Bryn Thomas Cranes	66	▲	61	0	3	2	0	6	112
Baldwins	65	▼	65	0	0	0	0	31	N/D
Emsley	65	—	64	0	1	0	0	2	N/D
Sparrow Crane	63	▼	48	0	9	1	0	5	74
Bronzeshield	59	—	54	0	3	0	2	1	N/D
Marsh Plant	58	▼	58	0	0	0	0	5	100
Southern Cranes	50	—	46	0	3	1	0	4	95
Mammoet	48	▲	44	2	0	1	1	3	400
Davies Crane Hire	47	▼	45	0	0	2	0	4	67
Kavanagh Crane Hire	47	▲	45	0	0	2	0	4	95
NMT Crane Hire	47	▲	38	0	0	5	4	5	80
Quinto Crane & Plant	45	▲	45	0	0	0	0	5	105
John Sutch Cranes	42	▲	36	0	0	6	0	2	91
ABA Cranes	40	—	37	0	0	1	2	0	60
Crowland Cranes	38	▼	34	0	1	0	2	1	3
MacSalvors	35	▲	32	0	1	0	0	2	3
Dewsbury & Proud	34	▼	30	0	1	0	2	1	4
Forsyth of Denny	34	▼	32	1	0	0	0	1	2
Crane Hire	30	▼	27	0	0	2	0	1	2
WM O'Brien	30	▲	28	2	0	0	0	3	53
J. Hewitt Crane Hire	28	▼	26	0	0	0	2	0	1
Bernard Hunter	27	▲	20	0	1	4	0	2	2
Whyte Crane Serv.	35	▲	35	0	0	0	0	0	2
Bob Francis Crane Hire	24	▲	20	3	1	0	0	0	4
Cadman Cranes	22	—	18	0	4	0	0	0	3
PP Engineering	22	▼	20	0	0	0	2	0	1
Cork Crane Hire	21	▲	16	0	0	5	0	0	1
Steve Foster Cranes	21	—	19	0	0	1	1	0	1
Windhoist	20	▼	18	2	0	0	0	2	N/D
Tusker Crane Hire	19	NEW ENTRY	18	0	0	0	0	1	3
County Lifting	18	▲	13	1	0	0	3	0	1
Horizon Crane Hire	18	—	14	0	0	3	0	1	2
Millennium	18	—	18	0	0	0	0	0	1
Marsden Crane Serv.	17	NEW ENTRY	14	0	2	0	1	0	1
AB2000	13	▼	13	0	0	0	0	0	1
APH Crane Hire	13	▼	13	0	0	0	0	0	1
Cramscene	12	—	12	0	0	0	0	0	2
Ellis Crane Hire	11	▼	11	0	0	0	0	0	2

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same

LARGEST MOBILE CRANES

Company	Cap.	Make & Model	Units in Fleet
Sarens UK	1,200t	Gottwald AK680/3	1
Windhoist	1,200t	Liebherr LTM 11200-9.1	1
WM O'Brien	1,200t	Liebherr LTM 11200-9.1	1
Mammoet	1,200t	Liebherr LTM 11200	N/D
Baldwins	1,000t	Liebherr LTM 11000D	1
Ainscough	800t	Liebherr LTM 1800	1
Osprey Heavy Lift	800t	Liebherr LTM 1800D	1
Crane Hire	750t	Liebherr LTM 1750-9.1	1
King Lifting	750t	Liebherr LTM 1750-9.1	1
Whyte	750t	Liebherr LTM 1750-9.1	1
Bernard Hunter	500t	Liebherr LTM 1500-8.1	1
Bronzeshield	500t	Liebherr LTM 1500-8.1	1
Forsyth of Denny	500t	Liebherr LTM 1500-8.1	1
Kavanagh Crane Hire	500t	Liebherr LTM 1500-8.1	1
NMT Crane Hire	500t	Liebherr LTM 1500-8.1	2
City Lifting	450t	Liebherr LTM 1450-8.1	1
Cork Crane Hire	450t	Liebherr LTM 1450-8.1	1
Emerson Crane Hire	450t	Liebherr LTM 1450-8.1	1
Cramscene	450t	Grove GMK7450	1
Davies Crane Hire	400t	Tadano ATF 400G-6	1
Tusker Crane Hire	350t	Terex AC350	1
John Sutch Cranes	350t	Liebherr LTM 1350-6.1	1
Bryn Thomas Cranes	300t	Grove GMK6300L	1
Horizon Crane Hire	300t	Grove GMK6300L	1
Quinto Crane & Plant	300t	Grove GMK6300L	N/D
Steve Foster Cranes	300t	Grove GMK6300L	1
Southm. Crns. & Accs.	300t	Liebherr LTM 1300	1
Cork Crane Hire	300t	Liebherr LTM 1300	1



TOP TOWER CRANE COMPANIES

LARGEST CRANE IN FLEET

Company	Total	Hammerhead /Flat Tops	Luffers	Normal Self Erectors	Depots	Employees	Capacity	Make & Model	Units in Fleet
Falcon Tower Crane Services	429	131	223	75	5	403	64t	Jaso J780PA.64	3
London Tower Crane	335	120	205	10	3	N/D	24t	Jost JL416	10
Wolffkran Limited	220	89	131	0	2	280	50t	Wolff 8060	2
Select Plant Hire	190	37	153	0	5	N/D	66t	Terex CTL 1600-66	2
City Lifting	159	55	81	23	5	185	50t	Comansa 21 LC 750	1
Bennetts Cranes	109	22	87	0	1	N/D	32t	Comedil CTL 630	1
Mantis Cranes	95	25	0	70	2	25	12t	Saez TLS 70	3
Skyline Arcomet	93	33	59	1	2	35	18t	Terex CTL 260	2
Ladybird Crane Hire	81	30	0	51	1	25	5t	Potain MCT 88	16
Radius NFT	65	23	42	0	1	96	32t	Potain MR608	2
Lewis Tower Crane Services	56	39	6	11	1	19	16t	Liebherr 280 EC-H-16	2
Irish Crane & Lifting	55	52	0	3	2	N/D	16t	Terex CTT 331	5
Heathrow Cranes	50	12	38	0	1	N/D	20t	Moritsch RTL 325	3
Trident Lifting Solutions	49	13	36	0	1	22	24t	Comansa LCL500	4
Sparrow Crane	42	4	0	38	2	74	5t	Potain MC 85	4

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CRANE COMPANIES & INVESTMENT

Company	Investment	Units Bought	Units Sold
Weldex	£16,000,000	N/D	N/D
Falcon Tower Crane Services	£14,800,000	59	33
Windhoist	£10,000,000	3	0
Wolffkran UK	£8,000,000	N/D	N/D
Crane Hire	£7,220,000	5	4
Bennetts Cranes	£6,550,000	N/D	N/D
Trident Lifting Solutions	£5,100,000	16	N/D
Bernard Hunter	£5,000,000	4	3
Southern Cranes & Access	£4,500,000	6	6
Forsyth of Denny	£4,200,000	N/D	N/D
Mammoet	£4,000,000	9	10
AGD Equipment	£3,900,000	12	2
City Lifting	£3,200,000	N/D	N/D
Sparrow Crane Hire	£2,600,000	6	2
Skyline Arcomet	£2,500,000	15	8
Radius NFT	£2,200,000	9	2
Emerson Crane Hire	£2,000,000	3	10
Cork Crane Hire	£2,000,000	2	1
GGR Group	£1,900,000	N/D	N/D
AB2000	£1,900,000	3	3
Stoddart Crane Hire	£1,500,000	2	2
Kavanagh Crane Hire	£1,500,000	2	2
Hird Ltd	£1,400,000	13	1
Berry Cranes	£1,200,000	3	3
Bryn Thomas Cranes	£1,200,000	4	3
APH Crane Hire	£1,200,000	1	1
Horizon Crane Hire	£1,200,000	1	1
Marsh Plant	£1,108,000	2	5
Millennium	£1,000,000	1	1
G.H. Johnson Crane Hire	£1,000,000	4	2
Lewis Tower Crane Services	£1,000,000	4	1
Mantis Cranes	£1,000,000	N/D	N/D
Marsden Crane Services	£1,000,000	3	0
NMT Crane Hire	£1,000,000	1	1
Quinn Crane Hire	£950,000	2	0
ABA Cranes	£900,000	1	1
Davies Crane Hire	£800,000	3	2
Ellis Crane Hire	£800,000	2	2
County Lifting	£600,000	N/D	N/D
Thanet Crane Hire	£570,000	N/D	N/D
Steve Foster Cranes	£500,000	1	1
John Taylor Crane Services	£260,000	2	1
Quinto Crane & Plant	£100,000	N/D	N/D

LARGEST CRAWLER CRANES

Company	Capacity	Make & Model	Units in Fleet
Weldex	1350t	Liebherr LR 11350	N/D
Mammoet	1200t	Gottwald AK-912-1	1
Sarens UK	750t	Liebherr LR 1750	1
Windhoist	750t	Liebherr LR 1750	1
Ainscough	600t	Terex CC2800	1
W.M. O'Brien	600t	Terex CC2800	1
Delden	400t	Demag CC2400-1	1
Hawks Crane Hire	350t	Kobelco CKE3000G2	1
BPH Equipment	300t	Liebherr LR1300	1
Select Plant Hire	300t	Liebherr LR 1300	4
NRC Plant	275t	HSC SCX2800A-3	1
G.H. Johnson Crane H.	250t	Kobelco CKE2500G	2



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ABILITY

TOP CRAWLER CRANE HIRERS

Company	Total	Full Size		Under 12t	Depots	Employees
		Lattice	Tele			
Weldex	142	97	44	1	2	N/D
NRC Plant	72	32	14	26	1	N/D
Select Plant Hire	62	37	21	4	5	N/D
AGD Equipment	62	11	41	10	1	65
Delden	52	44	8	0	1	N/D
Q Crane & Plant Hire	50	41	6	3	1	N/D
G.H. Johnson Crane Hire	42	34	8	0	1	22
BPH Equipment	35	25	10	0	2	50
Sarens UK	26	20	6	0	2	N/D
GGR Group	32	0	0	32	3	140
Jones Crawler Cranes	22	10	10	2	1	N/D
Hawks Crane Hire	16	9	5	0	N/D	N/D
Sparrow Crane	10	0	0	10	2	74

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MINI CRAWLERS / SPIDER CRANES / PICK & CARRY

Company	Total	Mini Crawlers	Spider Cranes	Pick & Carry	Depots	Employees
GGR Group	247	32	151	64	3	140
Hird Ltd	144	0	76	68	4	100+
Lift Ltd	60	0	50	10	1	30
Coppard Plant Hire	56	1	47	8	4	N/D
A Mini Crane Company	52	1	50	1	1	N/D
TCA Lifting	36	3	30	3	1	N/D
NRC Plant	26	26	0	0	1	N/D
King Lifting	17	3	10	4	9	300
Sparrow Crane	15	10	5	0	2	74
City Lifting	12	3	5	4	5	185
AGD Equipment	10	10	0	0	1	65
John Taylor Crane Services	9	1	8	0	1	8
Emerson Crane Hire	5	2	3	0	3	100
Ainscough	4	0	0	4	30	N/D
Crowland Cranes	4	1	1	2	3	60+



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Access

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Another interesting year for the UK powered access rental industry, at first glance it looks like everyone has added significantly to their fleets over the past 12 months, which is surprising, however the totals hide all manner of detail, such as the fact that many fleet expansions result from the addition of more push around machines, which knock up the total fleet numbers

disproportionately. Also Nationwide's numbers now definitely include UK Platforms which was merged into the fleet in November while more recently Aspire acquired LTS.

Once again there was some confusion over Mast Booms – the Toucan/Star 10 type product - and Mast lifts such as the Snorkel TM12 which does the same job as a scissor lift and are

counted as such – this caused some last minute re allocations as we shifted some data inputs from the Mast Boom column to Scissor lifts.

One positive factor is that while the survey inputs took longer to come in than expected or hoped, most companies did participate, keeping the number of fleet estimates to the minimum.

TOP POWERED ACCESS COMPANIES

Company	Total		Booms articulated	Booms straight telescopic	Scissors lifts	Spider lifts	Push arounds	Mast booms	Truck mounts	Van mounts	Trailer lifts
Nationwide Platforms	13,369	▲	4,593	586	6,477	130	904	100	308	271	0
Speedy	8,577	▲	667	41	4,528	21	3,154	150	9	0	7
AFI-Uplift	6,763	▼	1,638	114	4,464	62	189	90	135	71	0
MEP Hire	4,750	▲	0	0	0	0	4,750	0	0	0	0
Sunbelt Rentals	4,519	▲	1,396	203	2,096	10	793	21	0	0	0
Height For Hire	2,772	—	990	350	950	100	100	30	50	200	2
JMS Powered Access	2,770	▲	330	36	1214	40	1,096	50	2	1	1
Star Platforms AA	1,889	▲	169	6	1,213	0	423	78	0	0	0
GT Access AA	1,774	▼	408	42	1,180	27	0	105	12	0	0
CW Access Rental	1,600	▼	450	75	700	4	350	17	0	0	4
Riwal UK	1,105	▲	245	125	621	0	32	82	0	0	0
Advanced Access Platforms AL	1,089	▲	236	35	656	19	69	71	0	0	3
Horizon Platforms	1,021	—	93	0	723	0	160	42	0	0	3
Elavation	889	▲	368	0	388	17	108	6	0	0	2
Mr Plant Hire AA	802	▲	62	2	207	3	488	40	0	0	0
Aspire Platforms	745	▲	115	0	499	0	84	43	0	0	4
Access Hire Nationwide	716	▲	0	0	0	0	0	0	48	668	0
KDM Hire AL	715	▲	145	48	397	9	95	0	4	10	7
Neon Hire Services AL	680	▲	79	0	454	0	122	25	0	0	0
JPS Platforms AL	617	▲	86	5	359	4	143	20	0	0	0
Mainline AL	597	▼	187	36	272	8	94	0	0	0	0
1 Up Access AA	569	▲	210	17	310	0	20	10	0	0	2
Hird AL	528	▲	162	9	320	5	20	10	0	2	0
Smiths Hire	520	▲	88	3	289	2	120	15	0	0	3
Hire Safe Solutions	494	▲	225	50	194	7	7	11	0	0	0
Powered Access Services	486	▲	189	32	261	0	0	4	0	0	0
Premier Platforms AA	463	▲	136	10	287	0	14	14	1	0	1
Media Access Solutions	459	▲	172	20	246	0	15	6	0	0	0
Access Plus AA	450	—	95	5	350	0	0	0	0	0	0
Select Plant Hire	440	▲	40	0	400	0	0	0	0	0	0
UK Powered Access AA	393	▲	80	5	200	0	60	15	13	17	3
One Stop Hire AA	373	—	0	0	52	1	320	0	0	0	0
2 Cousins AL	369	▼	90	10	220	12	25	10	1	0	1
Bella Access	355	▲	65	10	239	1	30	10	0	0	0
OK Tool Hire AL	342	▲	59	23	223	4	14	12	3	0	4
LTC Powered Access AL	320	▲	91	31	162	5	15	6	0	8	2
Aerial Platform Hire	275	▼	45	30	180	2	15	3	0	0	0
Manlift	267	▼	61	17	151	4	15	15	4	0	0
Ashbrook AL	264	▲	107	5	118	0	0	33	0	0	1
GFL Access AA	262	▲	75	10	155	0	10	10	2	0	0
United Powered Access	205	▲	38	3	149	0	15	0	0	0	0
Smart Platform	176	▲	0	0	0	0	0	0	155	21	0
The Platform Hire Centre	172	NEW ENTRY	18	0	118	0	26	10	0	0	0
VP Higher Access	164	▼	0	0	0	164	0	0	0	0	0
Orion Access	145	▼	35	15	30	15	0	2	48	0	0

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same AL - Access Link AA - Access Alliance



TOP TRUCK MOUNTED FLEETS

Company	Total	Truck	Van
Access Hire Nationwide	716	48	668
Nationwide Platforms	579	308	271
Height For Hire	250	50	200
AFI-Uplift	206	135	71
Smart Platform	176	155	21
SHB Vehicle Hire & Management	126	0	126
Blade Access AA	61	53	8
Orion Access	48	48	0
Elev8 AL	47	28	19
NSS Hire	32	15	17
UK Powered Access AA	30	13	17
PG Platforms AA	23	11	12
Maps Platforms	20	3	17
Clearview Access	15	15	0
KDM Hire AL	14	4	10
GT Access AA	12	12	0



LARGEST SCISSOR LIFTS

Company	Height & Model	Units in Fleet
JMS Powered Access	34m JLG Liftlux 320-30	N/D
AFI-Uplift	32m Holland Lift G320	5
Mainline	33m Holland Lift Megastar	4
Riwal UK	31.5m Holland Lift HL339	3
Hire Safe Solutions	31.5m Holland Lift HL340	9
Nationwide Platforms	31.5m Holland Lift HL340	2
Yardbourne	27.25m PB 275-24RT	N/D
Advanced Access Platforms	26m JLG Liftlux LL26X	1
Height For Hire	24.5m JLG Liftlux 245-25	11
1 Up Access	22.5m Dingli 2212DC	6
KDM Hire	20.5m PB S225-24DS	N/D
Star Platforms	20.5m AB Lift S225-12	2
Elavation	20m Dingli JCPT2223RT	6
Cannon Access	19.5m Holland Lift B195	1
OK Tool Hire	19.5m Holland Lift B195	2
Premier Platforms	19.5m Holland Lift B196	1
Aerial Platform Hire	19m JLG SL210-25	2
CW Access Rental	17m Airo XL19	2
Media Access Solutions	17m Airo XL19	2
Horizon Platforms	16.5m Holland Lift 165	3
Speedy	16.5m Holland Lift 165	3

LARGEST SPIDER LIFTS

Company	Height & Model	Units in Fleet
JMS Powered Access	52m Falcon FS520C	N/D
TCA Lifting	52m Palazzani XTJ52	1
Hire Safe Solutions	50m Teupen Leo50GTX	2
Elite Access Rentals	43m Platform Basket 43T	1
VP Higher Access	42m Teupen Puma 42GTX	2
Clerkin Elevation	42m Ommelift 4200 RBDJ	1
Fletcher Access	42m Ommelift 4200 RBDJ	1
Height For Hire	42m Falcon FS420C	3
Spiderlift	42m Falcon FS420C	N/D
Advanced Access Platfms.	36m Teupen Leo36T	1
Blade Access	36m Teupen Leo36T	4
Elev8	36m Teupen Leo36T	3
Orion Access	34m Rangno TSJ 34	N/D
AFI-Uplift	31m Teupen Leo31T	1
Nationwide Platforms	31m Teupen Leo31T	8
Rapid Platforms	31m Teupen Leo31T	1
Acrolift	30m Teupen Leo30T	1
Cannon Access	26m Hinowa 26.14	1
KDM Hire	26m Hinowa 26.15	N/D
Elavation	26m Hinowa 26.16	4
GT Access	26m Hinowa 26.17	4
Hird Ltd	26m Hinowa 26.18	1
PG Platforms	26m JLG X26J	1

LARGEST TRUCK MOUNTED LIFTS

Company	Height & Model	Units in fleet
BMS	102.5m Palfinger P999	1
Blade Access	102.5m Palfinger P1000	7
Nationwide Platforms	90m Bronto S90HLA	1
Height For Hire	90m Bronto S90HLA	11
Clearview Access	90m Ruthmann T900-HF	1
Elev8	90m Palfinger P900	1
NSS Hire	70m Bronto S70XDT	3
AFI-Uplift	61m Bronto 61XDT	1
Orion Access	61m Wumag WT610	1
Smart Platform	51m Ruthmann T510HF	N/D
UK Powered Access	48m Ruthmann Steiger T480	N/D
GT Access	48m Ruthmann T480	1
PG Platforms	45m Palfinger WT450	1



LARGEST BOOM LIFTS

Company	Height & Model	Units in Fleet	Boom type
AFI-Uplift	56m JLG 1850SJ	2	S
Hire Safe Solutions	56m JLG 1850SJ	6	S
JMS Powered Access	56m JLG 1850SJ	2	S
Riwal UK	56m JLG 1850SJ	5	S
Aerial Platform Hire	56m JLG 1850SJ	N/D	S
Nationwide Platforms	55m Genie SX180	4	S
Advanced Access Platforms	50m Genie SX150	1	S
Height For Hire	46m JLG 1500SJ	6	S
Mainline	43m Genie Z135	9	A
Media Access Solutions	43m Genie Z135	2	A
KDM Hire	41m Genie Z135	N/D	A
CW Access Rental	41m JLG 1350SJP	3	S
Speedy	41m JLG 1350AJP	1	A
Yardbourse	41m Genie ZX135/70	N/D	A
1 Up Access	41m Genie ZX135/70	10	A
APH Access	41m Genie ZX135/70	2	A
Blade Access	41m Genie Z135	6	A
LTC Powered Access	38m JLG 1250AJP	2	A
GT Access	38m Genie S125	2	S
Mr Plant Hire	38m Genie S126	N/D	S
Manlift	28m Genie S85	2	A
Bella Access	28m Genie S85	3	S
OK Tool Hire	26m Manitou T280	3	S
United Powered Access	26m Manitou T280	1	S
Elavation	26m Nifty HR28	18	A
Premier Platforms	26m Nifty HR28	1	A
Star Platforms	26m Nifty HR28	7	A

S - straight A - articulated

C&A

top 30

FLEET SUSTAINABILITY

Company	Electric	Hybrid	Diesel	LPG
MEP Hire	100%	0%	0%	0%
Select Plant Hire	88%	2%	10%	0%
Neon Hire Services	80%	10%	10%	0%
Aspire Platforms	70%	20%	10%	0%
Elavation	30%	60%	10%	0%
The Platform Hire Centre	80%	9%	11%	0%
Star Platforms	65%	1%	11%	23%
Advanced Access Platforms	34%	47%	19%	0%
GT Access	60%	15%	25%	0%
Media Access Solutions	40%	35%	25%	0%
Premier Platforms	46%	14%	29%	12%
Manlift	70%	0%	30%	0%
AFI-Uplift	62%	6%	32%	0%
Riwal UK	58%	4%	38%	0%
LTC Powered Access	55%	5%	40%	0%
1 Up Access	45%	15%	40%	0%
Nationwide Platforms	48%	8%	44%	0%
Hird Ltd	45%	10%	45%	0%
APH Access	0%	30%	70%	0%
Hire Safe Solutions	20%	5%	75%	0%
Spiderlift	10%	15%	75%	0%
Elev8	0%	6%	94%	0%
Access Hire Nationwide	0%	1%	99%	0%
Maps Platforms	1%	0%	99%	0%
Blade Access	0%	0%	100%	0%

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COMPANY DETAILS & INVESTMENT					
Company	Investment	Depots	Employees	Units bought	Units sold
Blade Access	£9,500,000	5	90	37	7
Access Hire Nationwide	£8,200,000	3	50	N/D	N/D
Hire Safe Solutions	£7,530,000	2	20	112	12
GT Access	£5,000,000	8	105	N/D	N/D
Yardbourne	£4,300,000	2	33	122	72
Advanced Access Platforms	£3,260,070	4	47	170	59
Elev8	£2,600,000	3	52	37	0
Elavation	£2,400,000	2	42	N/D	N/D
JPS Platforms	£2,300,000	12	14	N/D	N/D
Star Platforms	£1,995,107	5	89	174	5
Media Access Solutions	£1,838,120	3	16	99	26
1 Up Access	£1,600,000	2	32	55	10
Hird	£1,300,000	4	115	60	0
Premier Platforms	£1,095,000	2	24	54	54
L&N platforms	£1,000,000	1	7	1	0
Manlift	£550,000	2	9	32	26
LTC Powered Access	£550,000	3	24	20	0
Spiderlift	£500,000	2	12	6	3
The Platform Hire Centre	£480,000	1	11	52	0
Select Plant Hire	£300,000	3	667	35	N/D
Maps Platforms	£200,000	1	5	6	0
Neon Hire Services	£84,000	5	35	62	45
Sunbelt Rentals	N/D	200	3,700	N/D	N/D
Nationwide Platforms	N/D	37	912	N/D	N/D
Height For Hire	N/D	34	198	N/D	N/D
AFI-Uplift	N/D	25	550	N/D	N/D
Smiths Hire	N/D	14	140	N/D	N/D
MEP Hire	N/D	9	155	N/D	N/D
VP Higher Access	N/D	9	30	N/D	N/D
Smart Platform	N/D	6	55	N/D	N/D
KDM Hire	N/D	4	145	N/D	N/D
Ashbrook	N/D	3	100	N/D	N/D
Riwal UK	N/D	3	57	N/D	N/D
Aspire Platforms	N/D	3	52	N/D	N/D
OK Tool Hire	N/D	2	20	18	8
Mainline	N/D	1	35	N/D	N/D
Horizon Platforms	N/D	1	65	N/D	N/D
APH Access	N/D	1	18	N/D	N/D
Bella Access	N/D	1	18	N/D	N/D
United Powered Access	N/D	1	10	N/D	N/D
Clearview Access	N/D	1	N/D	8	1



Tracked Aerial Platforms



LL26.14 LL33.17

PERFORMANCE **III S**

New technology:

Lithium-ion batteries
(100 Ah - 150 Ah)
combined with
Diesel engine
(Kubota D902 - 21,6HP)



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Telehandlers

This year has seen a stark reversal of last year's positive and upbeat results, both anecdotally and in terms of the data submitted. The sector has had a tough year in terms of rates and utilisation, but we have to believe that most of the downturn has occurred in the second half, due to the pandemic. Although given the widespread increases in fleets last year, perhaps a good many rental companies over expanded, as they geared up for the promised increase in new housing starts which has not really materialised yet.

If this was the case then it would certainly have exasperated the problems that sprung up in the second half, when so many house building sites simply closed down for the Lockdown period. Having said all that, while the reductions this year are widespread, they have

not been too deep, ranging from five to 11 percent among the larger players. A few discrepancies also popped up, suggesting that some of the numbers supplied last year were incorrect, but overall we believe the numbers reflect how the year has been.

Once the current crisis begins to fade, the pressure in the UK to build more new homes will still be there and with the new trend to move to the suburbs gathering strength, perhaps more of the housing starts will be telehandler friendly?

Sadly we have had to estimate far too many fleets this year, and the telehandler survey is still very much a work in progress 17 years on from when we first added a Telehandler Top 10 to the Crane and Access Top 20 surveys of the time.


TOP TELESCOPIC HANDLER COMPANIES

Company	Total	Fixed	360°	Compact	Heavy duty	Largest fixed	Largest 360°
Ardent Hire Solutions	3,493 ▼	2,800	41	650	2	20m	32m
Morris Leslie	1,955 ▼	1,773	0	182	0	20	N/A
UK Forks	1,803 ▼	1,539	73	183	8	20m	35m
Sunbelt Rentals	1,674 ▼	1393	0	281	0	0	N/A
CW Plant Hire	1,050 ▼	800	0	250	0	20m	N/A
Plant Hire UK	875 ▼	850	0	25	0	20m	N/A
Hessle	589 ▼	470	44	54	21	18m	32m
Jarvie Plant	427 ▲	305	32	90	0	20m	30m
Nixon Hire	380 ▼	193	0	55	132	17m	N/A
Greenwood	375 ▲	200	50	100	25	17m	35m
B&T Plant Hire	320 ▼	272	0	48	0	20m	N/A
Boles Hire	310 ▼	187	58	65	0	20m	51m
Ashbrook	303 ▼	263	0	40	0	20m	N/A
HE Services	301 ▼	203	0	98	0	20m	N/A
Chippindale Plant	269 —	269	0	0	0	18m	N/A
Flannery	250 NEW ENTRY	175	0	75	0	17m	N/A
Selwood	235 ▼	185	0	50	0	17m	N/A
M & J Engineers	209 ▼	159	0	50	0	18m	N/A
GPT	195 —	170	25	0	0	17m	21m
GT Lifting	195 —	15	120	10	50	20m	46m
Plantforce	150 ▼	100	0	50	0	17m	N/A
Lynch Plant	135 —	85	1	49	0	20m	26m
Mervyn Lambert Plant Hire	100 —	80	0	20	0	17m	N/A
Emmitt Plant	99 —	80	9	10	0	17m	16m
Fairfax Plant Hire	92 —	70	0	22	0	20m	N/A
KDM Hire	91 NEW ENTRY	61	4	24	2	18m	26m
Hampshire Plant and Access	87 —	2	0	85	0	N/D	N/A
Newmarket Plant Hire	73 —	45	0	28	0	17m	N/A
Mainline	71 ▼	54	0	16	1	18m	N/A
Rocket Rentals	65 ▲	50	0	15	0	17m	N/A
ABBA Plant Hire	64 —	51	1	12	0	20m	21.8m
Gwynedd Forklifts	61 —	40	0	21	0	20m	N/A
Balloo	55 NEW ENTRY	35	20	0	0	20m	N/A
Aerial Platform Hire	26 —	13	0	2	11	17m	N/A
Bella Access	15 —	15	0	0	0	17m	N/A

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same
N/A Non applicable N/D Not disclosed

TOP
30



The image shows two Merlo telehandlers in a large, empty industrial warehouse. On the left is a green Merlo Panoramik 40.17 telehandler with its boom extended high, carrying a load of wooden pallets. On the right is a green Merlo Roto 50.35 telehandler, also with its boom extended. The background shows the high ceiling and structural beams of the warehouse.

PANORAMIC
40.17

ROTO
50.35

ALL NEW **CONSTRUCTION** **RANGE**

REACH NEW HEIGHTS **WITH THE ALL NEW** **ROTO AND PANORAMIC RANGE**

The PANORAMIC and ROTO Range design has inspired the construction market over the years, and is now introducing a new generation of wider cabs, improved cab comfort levels and a multitude of new features. The ROTO range has changed the movement method for telehandlers by introducing the rotating turret system that can rotate 360 degrees without having to reposition the machine. Merlo have skillfully evolved during time with exclusive technological innovations and an unparalleled level of performance, safety and efficiency.